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Practice your responses to the typical job interview questions and answers most employers ask. Think of concrete examples you can use to highlight your skills. The easiest way to do this is to make a list of the job requirements, and match them to your experience. Providing evidence of your successes is a great way to promote your candidacy. Also, have a list of your own questions to ask the employer ready.

1. PRACTICE & PREPARE





Do your homework about the employer and the industry so you are ready for the interview question "What do you know about this company?" Try to relate what you have learned about the company when answering questions. Know the interviewer's name, and use it during the job interview. If you're not sure of the name, call and ask prior to the interview. Building rapport and making a personal connection with your interviewer can up your chances of getting hired. People tend to hire candidates they like, and who seem to be a good fit for the company culture.



3. GET READY AHEAD

OF TIME

Don't wait for the last minute to pick out an interview outfit, print extra copies of your resume, or find a notepad and pen. Have one good interview outfit ready, so you can interview on short notice without having to worry about what to wear. When you have an interview lined up, get everything ready the night before. Make sure your interview attire is neat, tidy and appropriate for the type of company you are interviewing with. Bring a nice portfolio with extra copies of your resume. Include a pen and paper for note taking.



4. BE ON TIME (THAT MEANS EARLY)

Be on time for the interview. On time means five to ten minutes early. If need be, take some time to drive to the interview location ahead of time so you know exactly where you are going and how long it will take to get there. Give yourself a few extra minutes to visit the rest room, check your outfit, and calm your nerves. Here's more on preparing for an interview.





5. TRY TO STAY CALM

During the job interview, try to relax and stay as calm as possible. Remember that your body language says as much about you as your answers to the questions. Proper preparation will allow you to exude confidence. Take a moment to regroup if you need it. Maintain eye contact with the interviewer. Listen to the entire question (active listening) before you answer, and pay attention - you will be embarrassed if you forget the question.

6. SHOW WHAT YOU KNOW

Try to relate what you know about the company when answering questions. When discussing your career accomplishments, match them to what the company is looking for. Use examples from your research when answering questions, "I noticed that when you implemented a new software system last year, your customer satisfaction ratings improved dramatically. I am well versed in the latest technologies from my experience with developing software at ABC, and appreciate a company who strives to be a leader in its industry."



7. FOLLOW UP



Always follow-up with a thank you note reiterating your interest in the position. You can also include any details you may have forgotten to mention during your interview. If you interview with multiple people send each one a personal note. Send your thank you note (email is fine) within 24 hours of your interview.